GENERAL ELIGIBILITY GUIDELINES - FARM AND RANCH LIABILITY COVERAGE

The **FARM AND RANCH LIABILITY PROGRAM** is intended to provide coverage for the principle farm premises and all additional farm premises listed that are being maintained by the insured.

Rating is based on the $\ensuremath{\text{TOTAL}}\xspace$ ACRES of all locations.

The TOTAL ACRES will also include the following:

- (a) Non-Farm Residence Premises shown on the declarations
- (b) Farm Land with or without buildings rented to others and shown on the declarations
- (c) Farm Land leased/rented from others for the insured's own farming purposes and shown on the declarations.

Classifications - All Farm Premises

Not more than 40 acres 41 to 200 acres 201 to 500 acres 501 to 1,000 acres 1,001 to 5,000 acres 5,001 to 10,000 acres 10,001 to 15,000 acres 15,000 acres or more

***A 50% reduction in the base rate liability premium applies when all locations are rented to others.

NOTE: When no livestock exposure is indicated, the risk will qualify for a reduce rate. Form FMH-7040 – Livestock Liability Coverage Excluded applies.

An ADDITIONAL FARM RESIDENCE PREMISES shall be rated as follows:

- 1. When there are additional dwellings used by the insured, rate for each additional dwelling.
- 2. When there is a dwelling that is rented to others, rate for each additional rental dwelling.

Farm Premises and Operations Coverage - Form FMH-7001

This coverage applies on all farm risks including a Farm Corporation, Partnership, Trust or Limited Liability Company. Coverage is limited to the locations listed on the policy declaration.

Personal Liability Coverage - Form FMH-7012

Personal Liability Coverage for an owner-operator, resident spouse and resident individuals maintaining the farm premises must be added for an additional charge.

Form FMH-7012 Personal Liability Coverage applies

Note: If two or more persons co-own and operate a farm and maintain separate households on the farm premises, a single policy may be issued to cover these persons as named insureds.

Compute a separate Personal Liability premium for each household.

Personal Injury

Personal Injury (Included with Personal Liability Coverage)

Mandatory Coverage

The following is a general description of the coverage provided by Form FMH-7001. The coverage part states the complete conditions.

Coverage L - Bodily Injury Liability and Property Damage Liability

Coverage L pays on behalf of the insured for damages due to bodily injury and property damage arising out of the ownership, maintenance or use of the insured premises.

Coverage M - Medical Payments

Coverage M pays medical expenses, incurred by persons who are not insureds, for bodily injury related to the insured premises.

Coverage N – Farm Chemicals, Fertilizer and Waste Limited Liability

This coverage provides on an occurrence basis sub-limit for the insured's liability arising out of the discharge, dispersal, spill, release, or escape of Agricultural Chemicals, Fertilizer or Waste including cost of clean up subject to the conditions of the endorsement. There is an aggregate limit for any one policy year.

Damage to Property of Others

Coverage is provided by the base policy for Physical Damage to the Property of Others for a limit of \$1,000 per occurrence. This limit can be increased up to a maximum of \$5,000.

Coverage O - Fire Legal Liability

Coverage O pays for property damage to premises rented by the insured. The included each occurrence limit is \$50,000. Higher Coverage O each occurrence limits are available.

Limits of Liability

Per Occurrence Limit

The minimum limits for each coverage are:

Coverage L	\$100,000	Per Occurrence
Coverage M	\$2,000 \$25,000	Per Person Per Accident

Higher per occurrence and per person limits are available.

Annual Aggregate Limit

An annual aggregate limit applies to the sum of all payments made during an annual policy term. The Farm and Ranch Liability Program contemplate a general aggregate limit equal to twice the per occurrence limit.

The following ARE UNACCEPTABLE for binding without prior underwriting approval:

- 1. Manufacturing, processing, freezing or dehydrating operations.
- 2. Commercial poultry, cattle or hog feeding operations.
- 3. Roadside stands if other than home grown unaltered produce sold. (No homemade or re-sale)
- 4. Show horse, race horse, riding academies, trail rides or boarding stables.
- 5. Financially irresponsible persons.
- 6. Persons having poor moral habits or poor safety habits.
- 7. Persons cancelled and/or declined by another carrier. (not applicable in Missouri)
- 8. Persons known to have livestock out on a frequent basis.
- 9. Persons having poor claim history or who are claim conscious.
- 10. Persons owning exotic animals or animals known to be of a vicious nature.
- 11. Premises where dogs are kenneled for others or raised for sale to the public.
- 12. Premises in poor physical condition regarding buildings, fences or machinery.
- 13. Premises where commercial business activities are conducted, unless specifically excluded.
- 14. Premises where recreational, tourist or bed & breakfast facilities are provided.
- 15. Rest homes, nursing homes, or similar occupancy.
- 16. Business pursuits other than farming in excess of \$30,000 gross annual receipts.
- 17. Non-Incidental custom farming operations.
- 18. Custom farming operations with gross annual receipts in excess of \$150,000.
- 19. Farm premises on which an airport or landing strip is located.
- 20. Farm premises having unusual hazards such as a quarry, gravel pit, logging operation or saw mill.
- 21. Risk with a trampoline on the premises.
- 22. Risk with more than one milk contamination loss in last 5 years.
- 23. New business for persons owning any 3-wheeled ATV.
- 24. Risk with a swimming pool containing any diving board or a slide over 6 feet high.

PREMIUM ROUNDING RULE

The following rules always apply to Direct Bill Policies.

Premium Rounding Rule

All premiums shown on the policy and endorsements shall be rounded to the nearest dollar.

Waiver of Premiums

Additional or return premiums of less than \$7.00 that result from a mid-term policy change may be waived. However, a return premium of less than \$7.00 must be paid if requested by the insured.

PREMIUM DETERMINATION - FARM AND RANCH LIABILITY COVERAGE

Rating Basis

The rating basis shown for each classification is used to calculate the premium for the various Farm and Ranch Liability exposures.

When the rating basis is "receipts", the rate for the applicable classification applies per \$1,000 in gross annual receipts of the insured for the covered exposure.

Required Coverage

Coverage is required for the following exposures if they exist:

- All domestic employees of the named insured not covered or required to be covered by Workers' Compensation Insurance. A charge is required for domestic employees in excess of two (2).
- 2. All farm premises of the named insured.

Calculation of Premium

The premium is calculated based of the rates that have been filed with the applicable state. Please refer to quoting software.

Minimum Premium

The total annual premium based on the sum of the final calculation shown for each classification is subject to a \$100 Minimum Premium in this Farm and Ranch Liability program.

The exception to this Minimum Premium applies when both Property & Liability coverage are written as a package with an identical policy number. In this case, the \$100 Minimum Premium applies to the total policy premium of both policies combined.

CLASSIFICATIONS - FARM AND RANCH LIABILITY COVERAGES

Classifications that apply to Farm and Ranch Liability

Residences

Additional Insureds

Interests permitted are limited to a family corporation, farm managers, or a person or organization with an interest in the insured's location.

Form FMH-7070 – Additional Insured

Additional Insured – Leased or rented propertyeach

Form FMH-7071 – Additional Insured – Leased or rented property

	not exceed \$30,000)
Exposure	Rating Basis
Business Activities for on premise exposures	gross receipts
Form FMH-7074 – Incidental Business Activities	
Incidental Business Pursuits – off premises (Total Receipts can	not exceed \$30,000)
Exposure	Rating Basis
Business Activities For the following exposures	gross receipts
Form FMH-7074 – Incidental Business Pursuits	
Care Provided for Others	
Exposure	Rating Basis
Services provided at the Initial Residence for up to 3 Persons	per policy
Form FMH-7084 - Care Provided for Others Coverage	
Employer's Liability - Domestic Employees	
Exposure	Rating Basis
Employer's Liability - Domestic Employees (in excess of two)	each
This applies only when employers' liability coverage for domestic employees is not provided or required to be provided by a Workers' Compensation Policy.	
	loyees is not provided of required
to be provided by a Workers' Compensation Policy.	loyees is not provided of required
	Rating Basis
to be provided by a Workers' Compensation Policy. Watercraft Exposure	Rating Basis
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p.	Rating Basis per boat
to be provided by a Workers' Compensation Policy. Watercraft Exposure	Rating Basis
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p.	Rating Basis per boat
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p. Less than 26 ft., over 100 h.p. 26-40 ft., under 50 h.p. 26-40 ft., 50-100 h.p.	Rating Basis per boat per boat per boat per boat
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p. Less than 26 ft., over 100 h.p. 26-40 ft., under 50 h.p.	Rating Basis per boat per boat per boat
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p. Less than 26 ft., over 100 h.p. 26-40 ft., under 50 h.p. 26-40 ft., 50-100 h.p.	Rating Basis per boat per boat per boat per boat
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p. Less than 26 ft., over 100 h.p. 26-40 ft., under 50 h.p. 26-40 ft., 50-100 h.p. 26-40 ft., over 100 h.p.	Rating Basis per boat per boat per boat per boat per boat
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p. Less than 26 ft., over 100 h.p. 26-40 ft., under 50 h.p. 26-40 ft., 50-100 h.p. 26-40 ft., over 100 h.p. 26-40 ft., over 100 h.p.	Rating Basis per boat per boat per boat per boat per boat per boat
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p. Less than 26 ft., over 100 h.p. 26-40 ft., under 50 h.p. 26-40 ft., 50-100 h.p. 26-40 ft., over 100 h.p. 26-40 ft., over 100 h.p. Over 40 ft., under 50 h.p. Over 40 ft., 50-100 h.p.	Rating Basis per boat per boat per boat per boat per boat per boat per boat
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p. Less than 26 ft., over 100 h.p. 26-40 ft., under 50 h.p. 26-40 ft., 50-100 h.p. 26-40 ft., over 100 h.p. Over 40 ft., under 50 h.p. Over 40 ft., so-100 h.p. Over 40 ft., over 100 h.p.	Rating Basis per boat per boat per boat per boat per boat per boat per boat
to be provided by a Workers' Compensation Policy. Watercraft Exposure Less than 26 ft., 50-100 h.p. Less than 26 ft., over 100 h.p. 26-40 ft., under 50 h.p. 26-40 ft., over 100 h.p. 26-40 ft., over 100 h.p. Over 40 ft., under 50 h.p. Over 40 ft., over 100 h.p. Over 40 ft., over 100 h.p. Sailboats without Auxiliary Power	Rating Basis per boat per boat per boat per boat per boat per boat Refer to Company

Personal Watercraft (Unacceptable for Binding on New Business)

Jet Skis

each

Endorsement FMH-7031 – Watercraft

Uninsured Boaters Coverage

Coverage Z, Uninsured Boaters Coverage, pays for compensatory damages that an insured is legally entitled to recover because of injuries caused by an accident arising out of an uninsured boat. There is no additional premium charge for Uninsured Boaters Coverage.

The limit for Coverage Z – Uninsured Boaters Coverage is \$100,000 Per Accident.

Form FMH-7031 – Liability Coverage Owned Watercraft

Custom Farming

Exposure

Rating Basis

Custom Spraying – sub-limit per occurrence – Annual Aggregate 2x's sub-limit Custom Sprayingflat Form FMH-7025 – Custom Spraying for Agricultural Purposes

Seed Sales – does NOT include Completed Operations/Erroneous Delivery and Mixture

Seed Sales – WITH Completed Operations/Erroneous Delivery and Mixture Coverage

Custom Feeding (Livestock Capacity)

(1 - 1,200)	per head
(1,201 - 4,800)	per head
(4,801 - 9,600)	per head
(9,601 - 14,400)	per head
(over 14,000 - each additional 10,000 head)	per head

Endorsement FMH 7074 – Incidental Business

Custom Feeding with Care, Custody & Control (Livestock Capacity)

(1 - 1,200)	per head
(1,201 - 4,800)	per head
(4,801 - 9,600)	per head
(9,601 - 14,400)	
(over 14,000 - each additional 10,000 head)	per head

This optional endorsement provides coverage for cattle, poultry, or swine in the insureds care, custody or control

Endorsement FMH 7020 - Custom Feeding Care, Custody & Control

Special Event Coverage – Animals/Livestock......flat

This optional endorsement provides coverage for animals and livestock used in parades, rodeos and similar events Form FMH 7047 – Special Event Coverage For Animals

Fruit or Vegetable Picking - By Public

Exposure	Rating Basis
Fruit or Vegetable Picking – On Ground Picking	gross receipts
Examples include strawberries, tomatoes, pumpkins and grapes	
Form FMH-7043 – On Ground Fruit or Vegetable Picking	
Fruit or Vegetable Picking – Including Off-Ground Picking.	gross receipts

Fruit or Vegetable Picking – Including Off-Ground Picking. gross receipts Examples include apples, peaches and pears Form FMH-7045 – Fruit or Vegetable Picking

Employer's Liability - Farm Employees

Employer's Liability and Employee's Medical Payments

The number of exposure bases is the estimated maximum number of employees employed at any time during the policy term. This classification does not include clerical office employees or salespersons.

Exposure	Rating Basis
Farm Employees Working 180 Days or More	each
Farm Employees Working 179 Days or less	each

Form FMH-7016 - Employer's Liability and Medical Payments Coverage - Farm Employees

This classification applies only when employer's liability coverage for farm employees is not provided or required to be provided by a Worker's Compensation Policy.

Fee Hunting and Fishing Liability Coverage

Description

Coverage for incidental hunting or fishing, for sport, on the farm premises can be added to the Farm Personal Liability Policy.

Prior to adding coverage, a completed Fee Hunting and Fishing Questionnaire will be required.

Guidelines

- 1. The following guidelines apply:
 - a. Agents have binding authority up to \$5,000 maximum annual receipts from fee hunting and/or fishing.
 - b. Farmers Mutual Hail Insurance Company of Iowa or the County Mutual must have insured's primary residence as supporting coverage.
 - c. This coverage is not intended to be offered as Seasonal Protection, but rather apply year-round.

Ineligible Risks

- 1. Outfitters, guide services and dude ranches.
- 2. Those providing "reloaded ammunition" for others.
- 3. Those providing food, lodging or transportation.

Form FMH-7074 – Incidental Business Pursuits

Milk Contamination Deductible and Buy-Back Coverage

Description

Coverage is provided by the base policy for the contamination of milk (excluding Insured's own product) subject to the following guidelines.

Guidelines

- 1. The following guidelines apply:
 - a. This coverage is subject to a \$1,000 Deductible per occurrence.
 - b. Buy-back option is available to eliminate the Deductible.
 - c. Mandatory Deductible required after first loss occurrence.

Recreational Vehicle Coverage (Off- Premise)

Description

This endorsement provides coverage away from the described premises for un-licensed all-terrain vehicles used principally off public roads.

Guidelines

- 1. The following guidelines apply:
 - a. All operators must have an acceptable driving history during the previous three year period prior to requesting this coverage.
 - b. Coverage must be written on a year-round basis.

Ineligible Risks

- 1. An operator with a major violation within the last three years such as drag racing, reckless driving or driving under the influence of alcohol or drugs.
- 2. An operator with a suspended or revoked license within the last three years.
- 3. Physically or mentally impaired operators.

Exposure	Rating Basis
Snowmobiles - Owned by an Insured	each
ATVs and UTVs – Owned by an Insured	each

Form FMH-7030 – Liability Coverage Owned Off Road Vehicle

ADDITIONAL RULES

Animal Collision

This optional endorsement covers certain types of livestock when they are killed by or must be destroyed after a collision with a vehicle not owned by or operated by an insured or an insured's employee. Form FMH-7060 – Animal Collision

Specified Business/Activity Exclusion

This optional endorsement is used to exclude coverage for liability arising out of the business or activity described on the dec.

Form FMH-7301 – Specified Business/Activity Exclusion

Exclusion – Designated Premises

This optional endorsement is used to exclude coverage for bodily injury, property damage and personal injury occurring at designated premises.

Form FMH-7302 – Exclusion – Designated Premises

Canine & Canine Hybrid Exclusion

This optional endorsement can be used to exclude coverage for bodily injury or property damage arising out of the direct physical contact with a canine.

Form FMH-7303 – Canine & Canine Hybrid Exclusion

Trampoline, Recreational Or Amusement Exclusion

This optional endorsement can be used to exclude liability for bodily injury and property damage arising out of the ownership, maintenance, operation, supervision, or use of trampolines, recreational or amusement devices.

Form FMH-7304 – Trampoline, Recreational Or Amusement Exclusion

Containment of Water Exclusion

This optional endorsement excludes coverage for bodily injury and property damage arising out of the ownership, maintenance, operation or use of any swimming pool, pond or other body of water. Form FMH-7305 – Containment Of Water Exclusion

Steps, Stairs or Porches Exclusion

This optional endorsement can be used to exclude bodily injury and property damage arising out of the use of any steps, stairs or porches owned or maintained by the insured with a known hazardous condition.

Form FMH-7306 – Steps, Stairs or Porches Exclusion

Livestock Exclusion

This optional endorsement can be used to exclude bodily injury and property damage arising from livestock.

Form FMH-7307 – Livestock Exclusion