



Farmers Mutual Hail
Insurance Company of Iowa

FMH PRECISION SOLUTIONS

PRECISION FARMER PROFILE



Complete this form to create a basic precision farmer profile around areas important to using precision data for crop insurance. This profile form will be used for customizing your first steps to getting started with FMH Precision Solutions.

Customer Name: _____ FMH Policy Number(s): _____

Customer Email: _____ Customer Phone: _____

Agent Name and Agency Code: _____ FMH Sales Manager: _____

TELL US ABOUT YOUR FARMING OPERATION:

Estimated Acres: _____

Crop types utilized for Acreage Reporting: _____

Crop types utilized for Production Reporting: _____

Do you use irrigation practices? ☐ Yes ☐ No

TELL US ABOUT YOUR FARM MANAGEMENT SOFTWARE AND DATA TRANSMISSION:

Which farm management software do you use?

☐ John Deere Operations™

☐ SMS / AgLeader

☐ Climate FieldView™

☐ Panorama

☐ Case FieldOps

☐ Other: _____

Who is the person responsible for compiling and transmitting the data? _____

Are you confident enough in your data/documentation to utilize it for insurance? ☐ Yes ☐ No

TELL US ABOUT YOUR EQUIPMENT CAPABILITIES:

Do you have multiple **planters**? ☐ Yes ☐ No

If yes, is all equipment capable of precision recording? ☐ Yes ☐ No

Do you have multiple **combines**? ☐ Yes ☐ No

If yes, is all equipment capable of precision recording? ☐ Yes ☐ No

If Custom Harvest, is precision data available? ☐ Yes ☐ No

BEFORE BEGINNING: SET UP AND CONFIRMATION CHECKLISTS

For a smooth start to FMH Precision Solutions, we recommend confirming the following setups so data can be transmitted seamlessly, and ensuring you have some key conversations so everyone involved is prepared.

Pre-Planting Check List:

- ☐ Farmer has all fields set up per FMH Standards
- ☐ Agency has all Farms/Fields set up per FMH Mapping Procedures
- ☐ Farmer/Agent/Data Manager all agree precision data will be utilized
- ☐ FMH is notified customer will be processing policy via Precision Solutions

Pre-Harvest Check List:

- ☐ Farmer has identified proper calibration procedures for their operation
- ☐ Farmer/Agent/Data Manager are educated on proper calibration requirements
- ☐ FMH is notified customer is processing production data via Precision Solutions