



**Farmers Mutual Hail**  
Insurance Company of Iowa



# FMH PRECISION SOLUTIONS

## PRECISION FARMER PROFILE

Complete this form to create a basic precision farmer profile around areas important to using precision data for crop insurance. This profile form will be used for customizing your first steps to getting started with FMH Precision Solutions.

Customer Name: \_\_\_\_\_ FMH Policy Number(s): \_\_\_\_\_

Customer Email: \_\_\_\_\_ Customer Phone: \_\_\_\_\_

Agent Name and Agency Code: \_\_\_\_\_ FMH Sales Manager: \_\_\_\_\_

### TELL US ABOUT YOUR FARMING OPERATION:

Estimated Acres: \_\_\_\_\_

Crop types utilized for Acreage Reporting: \_\_\_\_\_

Crop types utilized for Production Reporting: \_\_\_\_\_

Do you use irrigation practices?  Yes  No

### TELL US ABOUT YOUR FARM MANAGEMENT SOFTWARE AND DATA TRANSMISSION:

Which farm management software do you use?

<input type="checkbox"/> John Deere Operations™	<input type="checkbox"/> SMS / AgLeader
<input type="checkbox"/> Climate FieldView™	<input type="checkbox"/> Panorama
<input type="checkbox"/> Case FieldOps	<input type="checkbox"/> Other: _____

Who is the person responsible for compiling and transmitting the data? \_\_\_\_\_

Are you confident enough in your data/documentation to utilize it for insurance?  Yes  No

### TELL US ABOUT YOUR EQUIPMENT CAPABILITIES:

Do you have multiple **planters**?  Yes  No

*If yes, is all equipment capable of precision recording?*  Yes  No

Do you have multiple **combines**?  Yes  No

*If yes, is all equipment capable of precision recording?*  Yes  No

*If Custom Harvest, is precision data available?*  Yes  No

### BEFORE BEGINNING: SET UP AND CONFIRMATION CHECKLISTS

For a smooth start to FMH Precision Solutions, we recommend confirming the following setups so data can be transmitted seamlessly, and ensuring you have some key conversations so everyone involved is prepared.

#### Pre-Planting Check List:

- Farmer has all fields set up per FMH Standards
- Agency has all Farms/Fields set up per FMH Mapping Procedures
- Farmer/Agent/Data Manager all agree precision data will be utilized
- FMH is notified customer will be processing policy via Precision Solutions

#### Pre-Harvest Check List:

- Farmer has identified proper calibration procedures for their operation
- Farmer/Agent/Data Manager are educated on proper calibration requirements
- FMH is notified customer is processing production data via Precision Solutions