## FMH PRECISION SOLUTIONS Precision Responsibilities Timeline



**Farmers Mutual Hail** Insurance Company of Iowa

Everyone has an important role to play throughout the year to ensure the policyholder has a successful experience with FMH Precision Solutions. Here's a breakdown of responsibilities for each month:

	<b>AGENT</b> Conversation with Policyholder	<b>AGENCY</b> Tasks to be Completed	POLICYHOLDER	FMH		
JAN	Prospect Growers for Precision	Roll Maps from Previous Year	Production Reporting, Production Claims & APH Reviews	Help with Production Reporting		
		Finish Production for Previous Year		Help with Precision Claims		
FEB	Host Precision Farmer Meetings	Attend Mapping Webinars or Training	Attend Precision Farmer Meeting if Available	Mapping Training for Agency		
				Meet with Growers if Preferred by Agent		
MAR	Review Precision with Growers In-Person or Promote Webinar	Confirm FMS or PHC Connections with Growers	Set Up FMS or PHC Connections Between Agent/FMH & Growers	Host Precision Webinar on Planting for Growers		
			Attend Precision Webinar on Planting			
		April 15: Obtain Precision	Farmer Qualification Sheets			
	April 29: Production Reporting Deadline					
APR	Check In with Growers for Questions and Identify any Added Land	Create Farm and Fields for Selected Growers		Farm Field Creation		
		Notify PTS to Try to Expedite New Growers to FMH	Inform Agent of any Added Land	Training for Agency Assist Agents with Planting Questions from Growers		
			Planting			
		Add Any New Units or Land				
	May 15: Set Up Entity Maps with Farms/Fields and CLU Layers to Prepare for Acreage Reporting					
MAY	Answer Planting Questions from Growers	Verify FMHA Maps or Setup Before Receiving Acreage Data	Planting	Assist Agents with Planting Questions from Growers		
	June	<b>L5:</b> Farmer has transmitted p	recision acreage data to their	agent		
JUN	Contact Growers to Send Planting Data	Enter any Replant or PP Claims	Send Precision Data Once Planting Is Completed	Acreage Reporting Support		
		Create FSA Summary Report for Growers				
		Import Precision Data into FMHA Maps	Use FSA Summary Report to Help Report at FSA			

AGENT	AGENCY	POLICYHOLDER	FMH		
July 15: Acreage Reporting Deadline					
Verify Acreage Reports are Completed and Submitted	Verify Acreage Reports are Completed and Submitted	Review Schedule of Insurance	Acreage Reporting		
Coordinate Acreage Reporting Signatures with Growers	Review Acreage Reports	Sign Acreage Reports	Support		
Review Calibration for States with Early Harvest	Don ort Dro du stier				
Verify Silage Chopping with PTS and Adjuster- Turn in Claim for Appraisal as Needed	for Small Grains		Host Harvest/ Calibration Webinar		
	Order Calibration Reports	Attend Harvest/ Calibration Webinar	for Growers		
Review Precision Claims with Growers					
Review Harvest/ Calibration with Growers In-Person or Promote Webinar		Attend Harvest/ Calibration Webinar	Host Harvest/ Calibration Webinar for Growers		
October - April:	Report Harvest and Turn in (	Calibration Reports for Claim	s or APH Reviews		
	Start Reporting Production as Harvest is	Complete In-Field Calibration	Assist Agents with Harvest Questions		
	Completed	Harvest	from Growers		
Contact Growers to	Report Acreage for Winter Crops for Next RY	Notify Agents if Loss Occurs	Help Growers Gather Claims Documents		
Send Harvest Data and Calibration Reports for Production Reporting		Send Harvest Data and Calibration Reports Once Completed			
Year-End Precision Review with PTS	<ul> <li>Turn in Precision Claims</li> <li>Verify Production Reports are Completed and Submitted</li> </ul>		Year-End Precision		
Prospect Growers for Next Year			Review with Agents		
Coordinate Production Report Signatures with Growers			Production Reportin Support		
	Verify Acreage Reports are Completed and Submitted Coordinate Acreage Reporting Signatures with Growers Review Calibration for States with Early Harvest Verify Silage Chopping with PTS and Adjuster- Turn in Claim for Appraisal as Needed Review Precision Claims with Growers Review Harvest/ Calibration with Growers In-Person or Promote Webinar October - April: Contact Growers to Send Harvest Data and Calibration Reports for Production Reporting Year-End Precision Review with PTS Prospect Growers for Next Year Coordinate Production Report Signatures with	July 15: Acreage R Purify Acreage Reports are Completed and SubmittedCoordinate Acreage Reporting Signatures with Growers	July 15: Acreage Reporting DeadlineVerify Acreage are Completed and SubmittedVerify Acreage Reports are Completed and SubmittedReview Schedule of InsuranceCoordinate Acreage Reporting Signatures with GrowersReview Acreage ReportsReview Schedule of InsuranceReview Calibration for States with Early Harvest		

Note: Required items are in bold