

PRECISION SOLUTIONS

AGENCY BULLETIN FALL 2022

NEW AND NOTEWORTHY

New Adjuster Precision Claims Report

FMH's new Precision Claims report now makes it even easier for adjusters to identify and process Precision Claims. Launched as part of an FMH strategic project this year, the internal report adds efficiencies to the adjuster's process for Precision Claims. Agents will benefit from having an improved claims process for their customers.

In-Depth Precision Tech Tuesday Series

Looking for more in-depth Precision Solutions training this upcoming sales season? Our new, five-part spring webinar series - Setting Yourself Up for Success – offers learning sessions for new and existing precision agents alike. Find the best way to create Farm and Fields or navigate precision-related reports during these half-hour sessions.

Setting Yourself Up for Success Sessions

- 1 Farm and Fields
- 2 CLU Validation & Prospecting
- 3 Policyholder Center Accounts & Integrations
- 4 FMH Precision Reports
- 5 System Updates & Mapping Refresher

SCAN TO
REGISTER
FOR THESE
AND MORE



fmh.com/training



RESOURCES FOR CUSTOMER PROSPECTING

Looking to find new customers that may be ready to use FMH Precision Crop Insurance Solutions™? FMH offers several resources to help you identify and teach customers about Precision Solutions.

Farmer Profile Checklist

Find the right customers using the farmer profile checklist to ensure they have the right equipment and FMS capabilities.



Download

Tri-Fold Brochure

A high-level introduction to FMH Precision Solutions and its benefits, this is great as a hand-out in the office or in the mail.



Order

Introduction Booklet

For the interested customer, this is an informative resource about what to expect, benefits, and FAQs.



Order

RECENT FMHA MAPPING ENHANCEMENTS

> Join Features

Now you can join acreages and production features in the FMHA mapping system using the new Join icon. This feature makes typical production reporting processes simpler and faster.

> Entity Reports Access

You don't have to leave the Mapping system to access entity reports anymore. You can now directly access the entity reports screen from within the mapping application during production reporting and sales season this winter.

> Policy Sync

The Policy Sync feature now updates with each checked box, so you don't need to manually sync so often. The Policy Sync green indicator shows that a feature has been synced in the features information window. It also includes the new date and time stamp for confirmation.

PRECISION RESPONSIBILITIES TIMELINE

Need helpful Precision Solutions reminders for you and your customers? Use the Precision Responsibilities Timeline guide to find to-do's for you, your agency, and the policyholder each month.

Check out these reminders for this fall and early winter:

	AGENT <i>Conversation with Policyholder</i>	AGENCY <i>Tasks to be Completed</i>	POLICYHOLDER	FMH
	October - April: Report Harvest and Turn in Calibration Reports for Claims or APH Reviews			
NOV	Contact Growers to Send Harvest Data and Calibration Reports for Production Reporting	Report Acreage for Winter Crops for Next RY	Notify Agents if Loss Occurs * <hr/> Send Harvest Data and Calibration Reports Once Completed *	Help Growers Gather Claims Documents *
DEC	Year-End Precision Review with PTS <hr/> Prospect Growers for Next Year <hr/> Coordinate Production Report Signatures with Growers	Turn in Precision Claims <hr/> Verify Production Reports are Completed and Submitted		Year-End Precision Review with Agents * <hr/> Production Reporting Support*
	Jan 15: Farmer has Transmitted Precision Harvest Data to Their Agent for Claims or APH Purposes			
JAN	Prospect Growers for Precision	Roll Maps from Previous Year * <hr/> Finish Production for Previous Year *	Production Reporting, Production Claims & APH Reviews	Help with Production Reporting * <hr/> Help with Precision Claims *

NOTE: Required items are marked with an asterisk (*)

