



CALIBRATION TIPS + RESOURCES FOR YOUR CUSTOMERS

As harvest approaches, be sure to provide your customers with calibration resources and tips for them to have a smooth claims and harvest reporting experience. Farmers should ensure they update their software and monitors before they calibrate, as well as calibrating as crop conditions change.

Producers must calibrate within 3% accuracy at least once per year, per crop to meet the RMA calibration requirement to use precision production data for a crop insurance claim.

FMH CALIBRATION REPORT:

FMH offers a simple, all-in-one calibration report that can be filled out by hand or completed electronically. Visit the FMH Online Store at store.fmh.com to order paper folders and sheets, or fill out the new e-form or download the fillable PDF at fmh.com/calibration.



NEW! CALIBRATION STICKERS

Our handy calibration stickers contain a QR code your farmers can scan to access our e-calibration report right from their mobile phone. Contact your Precision Tech Specialist or your Crop Adjuster to receive your stickers!

Prep for Harvest with Precision Tech Tuesdays

Check out our Precision Tech Tuesday webinar schedule to prepare your agency and growers for harvest. All sessions take place on Tuesday afternoons from 2:00pm – 3:00pm CST.

Leading with Precision:

Grow your business with precision and identify new potential customers.

➤ [August 27](#)

➤ [September 17](#)

Get Ready for Fall Harvest:

Hear best practices for a successful harvest season, including precision harvest requirements.

➤ [September 24](#)

➤ [October 1](#)

REGISTER HERE:





PRECISION RESPONSIBILITIES TIMELINE

Use this guide to find to-do’s for you, your agency, and your insureds as harvest progresses.

	AGENT	AGENCY	POLICYHOLDER	FMH
SEPT	Review Harvest/ Calibration with Growers In-Person or Promote Webinar		Attend Harvest/ Calibration Webinar	Attend Harvest/ Calibration Webinar for Growers
	October - April: Report Harvest and Turn in Calibration Reports for Claims or APH Reviews			
OCT		Start Reporting Production as Harvest is Completed	Complete In-Field Calibration Harvest	Assist Agents with Harvest Questions from Growers
NOV	Contact Growers to Send Harvest Data and Calibration Reports for Production Reporting	Report Acreage for Winter Crops for Next RY	Notify Agents if Loss Occurs Send Harvest Data and Calibration Reports Once Completed	Help Growers Gather Claims Documents

PRECISION SOLUTIONS TECH SERVICES RESOURCES

NEW! Precision Express Expansion

We’re continuing to expand our new Precision Express service option for 2025, with a more automated, low-touch process that allows eligible policies to be processed even more quickly. Look for upcoming Precision Tech Tuesday webinar training later this year to learn more.

IN THE CAB

Our specially trained staff will meet farmers where they work – in the cab of the combine – and help set up their precision ag technology from the monitor to organize data and enable them to use that data for crop insurance reporting.

Precision Workshops

Identify and onboard precision customers by hosting a hands-on precision workshop, led by a Precision Tech Specialist. We’ll provide presentation and handout materials for attendees – all you have to do is invite your customers and book the time and location.

Interested in offering these resources to your farmers?

Contact the precision team at precision@fmh.com for availability and more information.

