

NEW FMHQ ENHANCEMENT



NOVEMBER 2025 RELEASE

ROTATE CROPS FEATURE

How can you get quick and accurate quotes for customers rotating crops? The FMHQ Rotate Crops feature helps you spend less time keying and more time talking coverage options.

HOW DOES IT WORK?

The Rotate Crops feature uses variables and logic to automatically fill in acres for a single quote. By matching units in the system, it can predict how your customer might rotate crops for the next year and assign expected acres.

The result is a year over year comparison that shows how coverage might change with the rotated crop acres.

Filters: The Filters section allows you to toggle on and off different views such as Show All Units.

Total Acres: The Total Acres section helps you easily compare last year's acres to this year's Intended Acres.

Rotate Crops for: 14-0000-0000-0000

Use the **Rotate Crops** button to apply changes made in this section.

2024 Crop	2025 Crop	Rotate By:
Corn	Auto Rotate	CLU
Soybeans	Auto Rotate	

☐ Show All Units ☐ Show Only Unselected Rows ☐ Show Only Added Land Units

Crop	Corn	Soybeans	Total
2025 Intended Acres	0.00	17.36	17.36
2024 Acre Total	49.42	175.59	225.01

Rotate Crops for: 14-0000-0000-0000

Use the **Rotate Crops** button to apply changes made in this section.

2024 Crop	2025 Crop	Rotate By:
Corn	Auto Rotate	CLU
Soybeans	Auto Rotate	

☐ Show All Units ☐ Show Only Unselected Rows ☐ Show Only Added Land Units

Show 20 entries Page 1 of 1

2024 Policy Unit Lines	2025 Policy Unit Lines
1 - CORN - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - North Test Farm	3 - SOYBEANS - 073N-027W-0034 5078 12611 19
1 - CORN - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - North Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19
2 - CORN - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - South Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19
2 - CORN - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - South Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19
4 - SOYBEANS - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - South Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19
4 - SOYBEANS - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - South Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19

Showing 1 to 6 of 6 entries (filtered from 111 total entries)

Split Acres: Remaining unmatched acres can be edited and split out to complete planned acres for a quote.

2024 Policy Unit Lines	2025 Policy Unit Lines
1 - CORN - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - North Test Farm	3 - SOYBEANS - 073N-027W-0034 5078 12611 19
1 - CORN - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - North Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19
2 - CORN - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - South Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19
2 - CORN - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - South Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19
4 - SOYBEANS - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - South Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19
4 - SOYBEANS - RP - 0001 - 0001 - NCH RR - GSG - 1.0000 - South Test Farm	4 - SOYBEANS - 073N-027W-0034 5078 12611 19

REAP THE KEYING BENEFITS ALL YEAR

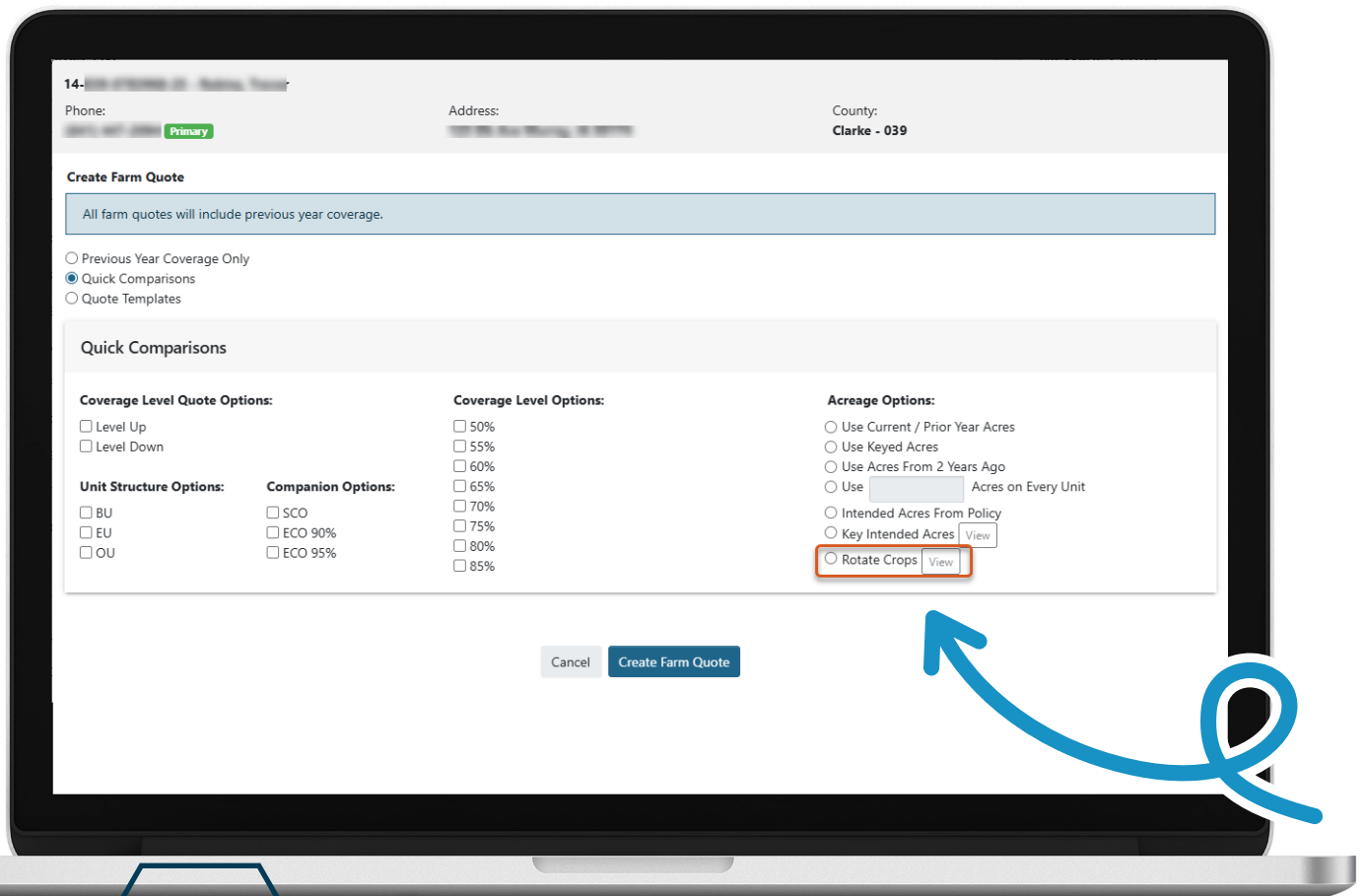
The Rotate Crops feature can even make keying more efficient throughout the life of the policy!

Having acres automatically keyed in a quote establishes acres that can be pushed to the policy, then kept on file for acreage reporting later. That's the work of three major policy cycle processes condensed into one.

HOW TO ACCESS

Access these tools in the FMH Agent Center by navigating to Quotes in the lefthand navigation menu. When creating a new Farm Quote, select the Rotate Crops radio button.

For more detailed steps on how to use the Rotate Crops feature, access the Online Help job aid.



14- [Redacted] Address: [Redacted] County: Clarke - 039

Phone: [Redacted] Primary

Create Farm Quote

All farm quotes will include previous year coverage.

☐ Previous Year Coverage Only
☒ Quick Comparisons
☐ Quote Templates

Quick Comparisons

Coverage Level Quote Options: ☐ Level Up ☐ Level Down	Unit Structure Options: ☐ BU ☐ EU ☐ OU	Companion Options: ☐ SCO ☐ ECO 90% ☐ ECO 95%	Coverage Level Options: ☐ 50% ☐ 55% ☐ 60% ☐ 65% ☐ 70% ☐ 75% ☐ 80% ☐ 85%	Acreage Options: ☐ Use Current / Prior Year Acres ☐ Use Keyed Acres ☐ Use Acres From 2 Years Ago ☐ Use [] Acres on Every Unit ☐ Intended Acres From Policy ☐ Key Intended Acres [View] ☒ Rotate Crops [View]
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Cancel Create Farm Quote

