NEW FMHQ ENHANCEMENTS

FMHQ
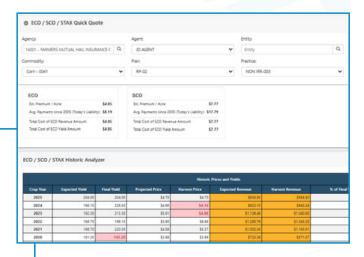
SEPTEMBER 2025 RELEASE

FMH is committed to providing its agency partners with web-based tools – like FMH Quoting – that improve the way they do business. Find out what FMHQ features we've been working on to make using our interactive quoting system even better based on agent feedback!

NEW FEATURES

- ⊙ **ECO/SCO/STAX QUICK QUOTE TOOL**
- ⊙ **PREMIUM ANALYZER CHART TAB**
- ⊙ **PRIVATE PRODUCTS IN FARM QUOTES**
- ⊙ **EXPANDED TEMPLATE FEATURES**
- ⊙ **LAST YEAR PREMIUM OPTION IN QUOTES**

ECO/SCO/STAX QUICK QUOTE TOOL

Need to run a quote for a prospective customer for ECO, SCO, or STAX? Now agents can use the ECO/SCO/STAX Quick Quote Tool without the need to have an insured's policy on file. Agency users will experience the same features available in the existing analyzer with added inputs like agency, entity, and coverage for an easy-to-pull PDF file.

PREMIUM ANALYZER CHART TAB

Easily compare MPCI and Private Product coverages using the Premium Analyzer Chart Tab in FMHQ. With visual chart comparisons, agents can evaluate different product combinations and calculate the total premium per acre. Export-ready charts allow agencies the power to package information and help growers make the right farm management decision.

QUICK COMPARISONS

Quick Comparisons just got more powerful. You can now include different unit structure and companion options with a single click, whether you're running one quote or generating a batch.
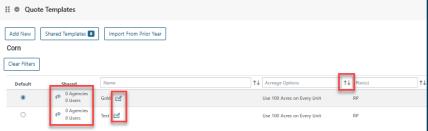
PRIVATE PRODUCTS IN FARM QUOTES

With Private Products now added in Comparison Charts on the Coverage Tab, agents can deliver powerful insights on how different coverage levels impact liability, loss payments, and premium per acre. Highlight the performance of MPCI and Private Product plans for your customers with this all-in-one streamlined comparison tool.
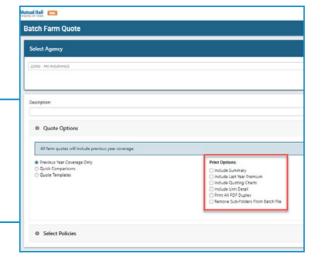

EXPANDED TEMPLATE FEATURES

New quote template features in FMHQ offer even more efficiency. Now sales managers can share custom quote templates with agents, for a collaborative approach to strategic selling. To easily manage quote templates, agents can also edit template names, sort columns, and copy templates across commodities.

LAST YEAR PREMIUM OPTION IN QUOTES

Help your customers make risk management plan decisions year-over-year with the Last Year Premium option. Available to use with single or batch quotes, simply toggle on the feature to show the previous year premium amount within your quote as a new page.

QUOTING PREFERENCES

With the new Quoting Columns feature, you can choose exactly which columns display in each Farm Quote, then arrange them in the order that works best for you. You can also set Commodity Cards to open or stay closed by default, and decide whether to show Totals and Apply Share in your comparison charts.

ACCESS THESE TOOLS IN THE FMH AGENT CENTER BY NAVIGATING TO *QUOTES* IN THE LEFTHAND NAVIGATION MENU.